



Aetna Inc.
Agent/Agency Application for Appointment
Level 1-5 (AG4)

This is NOT a contract. This is a Contract Request document.

**** Attention Agents:**

- There is a 6 month hold period after contracts are processed. During this hold, agents may continue submitting business if they so choose. This hold only applies to requests to release contracts that are direct to Ritter. Release and Hierarchy changes may still be processed pending communication from immediate upline.
- Aetna Inc. will be utilizing **Producer World** for all contracting. Once Ritter Insurance Marketing receives the information below, within a few business days a contracting invitation will be generated for you to complete the rest of your contracting electronically through **Producer World**. The email to complete the remainder of your contracting will come from "Aetna Medicare Onboarding -donotreply@contracting.aetna.com"

Attention Agents:

- If you anticipate on having a downline agent(s) under your hierarchy, the only option is to place that agent(s) at the LOA level.

Please return contracting paperwork with all Required Supporting Documents to:

Ritter Insurance Marketing, 2605 Interstate Drive, Harrisburg, PA 17110

Fax: 888-509-7058 or Email: license@ritterim.com

Thank you!

Modified Date: 9-9-2024

Please select one of the following:

___ : **NEW AGENT** - I have never been contracted with Aetna Inc previously.

___ : **TRANSFERRING AGENT** - I have a current appointment with Aetna Inc through another FMO and would like to transfer that appointment under Ritter Insurance Marketing.

___ : **TRANSFERRING AGENT (Direct)** - I have a current appointment direct to Aetna Inc and would like to transfer that appointment under Ritter Insurance Marketing.

Agent Full Name: _____

Primary Address: _____

Primary Email Address: _____

Primary Phone Number: _____

National Producer Number: _____

Agent Social Security Number: _____

Date of Birth: _____

What state(s) do you wish to be appointed in: _____

Immediate Upline's Name: _____

Will you be appointing your Agency: ___YES or ___NO

If YES, list your Agency's name: _____

If YES, list your Agency's TaxID Number: _____

If YES, list your Agency's NPN Number: _____



Schedule 1

Plan Year 2025 Compensation Rates

The rates contained in the Compensation Schedules, including the status of any particular plan as commissionable, are subject to change and may be updated from time to time by Company in accordance with the terms of the Producer Agreement.

Medicare Advantage (MA/MAPD)												
			Agent 4	Agent 3	Agent 2	Agent 1	LOA 6	LOA 5	LOA 4	LOA 3	LOA 2	LOA 1
National	Lump Sum	CMS New Electronic	\$626	\$582	\$521	\$461	\$582	\$521	\$461	\$280	\$204	\$130
		CMS New Paper	\$626	\$582	\$521	\$461	\$582	\$521	\$461	\$280	\$204	\$130
		Base Rate Electronic	\$313	\$283	\$253	\$223	\$283	\$253	\$223	\$137	\$100	\$61
		Base Rate Paper	\$313	\$283	\$253	\$223	\$283	\$253	\$223	\$137	\$100	\$61
	PMPM	Renewal	\$313	\$283	\$253	\$223	\$283	\$253	\$223	\$137	\$100	\$61
Connecticut, Pennsylvania, District of Columbia	Lump Sum	CMS New Electronic	\$705	\$635	\$563	\$505	\$635	\$563	\$505	\$303	\$229	\$142
		CMS New Paper	\$705	\$635	\$563	\$505	\$635	\$563	\$505	\$303	\$229	\$142
		Base Rate Electronic	\$353	\$309	\$272	\$243	\$309	\$272	\$243	\$143	\$106	\$62
		Base Rate Paper	\$353	\$309	\$272	\$243	\$309	\$272	\$243	\$143	\$106	\$62
	PMPM	Renewal	\$353	\$309	\$272	\$243	\$309	\$272	\$243	\$143	\$106	\$62

The non-level LOA and LOAAM level rate is \$0.00.

The following plans will be paid using electronic rates: H1610/001- Aetna Better Health of Virginia (HMO SNP), H1610/003- Aetna Medicare Assure Value (HMO SNP), and H6399/001 - Aetna Assure Premier Plus (HMO SNP).



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Medicare Advantage (MA/MAPD)												
			Agent 4	Agent 3	Agent 2	Agent 1	LOA 6	LOA 5	LOA 4	LOA 3	LOA 2	LOA 1
California, New Jersey	Lump Sum	CMS New Electronic	\$780	\$710	\$638	\$580	\$710	\$638	\$580	\$377	\$303	\$216
		CMS New Paper	\$780	\$710	\$638	\$580	\$710	\$638	\$580	\$377	\$303	\$216
		Base Rate Electronic	\$390	\$346	\$309	\$279	\$346	\$309	\$279	\$179	\$142	\$99
		Base Rate Paper	\$390	\$346	\$309	\$279	\$346	\$309	\$279	\$179	\$142	\$99
	PMPM	Renewal	\$390	\$346	\$309	\$279	\$346	\$309	\$279	\$179	\$142	\$99
Florida SNP	Lump Sum	CMS New	\$626	\$582	\$521	\$461	\$582	\$521	\$461	\$280	\$204	\$130
		Base Rate	\$313	\$283	\$253	\$223	\$283	\$253	\$223	\$137	\$100	\$61
	PMPM	Renewal	\$313	\$283	\$253	\$223	\$283	\$253	\$223	\$137	\$100	\$61
Florida HMO	Lump Sum	CMS New	\$626	\$582	\$521	\$461	\$582	\$521	\$461	\$280	\$204	\$130
		Base Rate	\$313	\$283	\$253	\$223	\$283	\$253	\$223	\$137	\$100	\$61
	PMPM	Renewal	\$313	\$283	\$253	\$223	\$283	\$253	\$223	\$137	\$100	\$61

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Medicare Prescription Drug Plan (PDP)													
				Agent 4	Agent 3	Agent 2	Agent 1	LOA 6	LOA 5	LOA 4	LOA 3	LOA 2	LOA 1
2025 Effective Dates	Lump Sum	Choice	CMS New	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
			Base Rate	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	PMPM		Renewal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Medicare Prescription Drug Plan (PDP) Renewal Rates													
2024 Effective Dates*	PMPM	Choice	Renewal	\$50	\$45	\$39	\$34	\$45	\$39	\$34	\$18	\$13	\$10
2023 Effective Dates*	PMPM	Choice	Renewal	\$46	\$42	\$36	\$31	\$42	\$36	\$31	\$17	\$13	\$9
2020-2022 Effective Dates*	PMPM	Choice	Renewal	\$44	\$39	\$35	\$30	\$39	\$35	\$30	\$17	\$13	\$9

New 2025 prescription drug plans are non-commissionable.

All SmartSaver, SmartRX and Plus plans were rolled into the Choice plan for 2025.

*SmartSaver policies written between 2022 and 2024 remain non-commissionable.