

2024 Q2 Small Group Broker Bonus Program

Small Group (SEH) New Business - Fully Insured and Fixed Funding

- \$125 per contract bonus
- Effective dates from April 1, 2024 June 30, 2024

The bonus is paid to the General Agent.

The full \$125 per contract is paid to the Producer.

Terms and conditions

- Continuing the bonus which is paid to the General Agent of which the full \$125 per contract is paid to the Producer.
- Enrolled contracts must be received prior to the effective date.
- Applies to all product lines within 1 50 Small Group sales including Fixed Funding.
- The program will be applied to all General Agents and their producers writing business in the State of New Jersey.
- Only contracts underwritten or administered by AmeriHealth HMO, Inc. or AmeriHealth Insurance Company of New Jersey (collectively AmeriHealth) will be counted and will qualify for bonus payments.
- Direct producers will be paid directly, as long as the minimum contract requirement is met.
- Bonuses for new contracts will be paid within 60 days of the close of the quarter in which the group is sold.
- A contract must be active at the time of payment to be eligible for bonus payments.
- Broker of Record transfers during the period and groups transferred to AmeriHealth from one of its affiliated companies will not be taken into account for bonus calculation purposes. Only new, commissionable contracts sold will be included in the calculation of the number of contracts eligible for the bonus payments.
- The quarterly bonus payments are in addition to standard commissions.
- Bonus payments to producers will be administered by the producer's General Agent (if applicable).
- Only medical contracts are eligible for this program.
- PFO sales are excluded.

If you would like more information, please contact your AmeriHealth broker representative.

AmeriHealth reserves the right in its sole discretion to change the terms of the broker bonus program or to discontinue the program at any time without notice.