



Commission Schedule

Savoy is a benefits consulting firm that is here to empower your business without cutting into your commissions. Access to our services is always free and there are no minimum production requirements.

For your reference, please click [HERE](#) to view the Annual Commission Schedule.

Savoy has made every attempt to ensure the accuracy and reliability of the information provided, however this page is intended for informational purposes only and is subject to change without notice. This page contains confidential and proprietary information which is not to be distributed or disseminated to any third party.

Commissions

GROUP BUSINESS

Please note, the producer commissions rates apply to new and renewal business in the 2025 calendar year unless otherwise noted.

| CARRIER | GROUP SIZE | DETAILS | COMMISSION RATE |
|-------------------------|------------------|--|--------------------------------|
| Aetna | 2 to 100 | Aetna Funding Advantage (AFA) - Southeastern PA & Lehigh Valley | \$41 PEPM |
| | 2 to 100 | Aetna Funding Advantage (AFA) - Central, Northeastern & Western PA | \$30 PEPM |
| | 51 to 100 | Fully-Insured - Southeastern PA | 5.0% |
| | 51 to 100 | Fully-Insured - Central PA | 3.0% |
| Cigna | All sized groups | | Contact your Savoy Sales Team. |
| Highmark | 2 to 99 | Fully-Insured - Southeastern PA (SEPA) | \$42 PCPM |
| | 100+ | Fully-Insured - Southeastern PA (SEPA) | Negotiated; not exceeding 6% |
| Independence Blue Cross | 1 to 99 | | \$41 PEPM |
| | | | |

| | | | |
|------------------|------------------|---|--------------------------------|
| | 100+ | | Contact your Savoy Sales Team. |
| UnitedHealthcare | 1 to 4 enrolled | Small Group, Fully-Insured ACA - Southeastern PA | \$41 PEPM |
| | 1 to 4 enrolled | Small Group, Fully-Insured ACA - Western, Northern & Central PA | \$41 PEPM |
| | 5 to 50 enrolled | Small Group, Fully-Insured ACA - Southeastern PA | \$41 PEPM |
| | 5 to 50 enrolled | Small Group, Fully-Insured ACA - Western, Northern & Central PA | \$41 PEPM |
| | 2+ enrolled | All Savers, Level-Funded | \$24 PEPM default |
| | 51+ | | Contact your Savoy Sales Team. |

Current as of: 12.27.2024

INDIVIDUAL BUSINESS

Please note, the producer commissions rates apply to new and renewal business in the 2025 calendar year unless otherwise noted.

| CARRIER | DETAILS | COMMISSION RATE |
|-------------------------|--|-----------------|
| Ambetter | On-exchange and Off-exchange | \$30 PMPM |
| Highmark | New/SEP | \$20 PMPM |
| | Renewals | \$18 PMPM |
| Independence Blue Cross | All product lines | \$20 PMPM |
| Oscar | Commissions are payable to a maximum of five lives per policy. | \$20 PMPM |

Current as of: 03.03.2025

Bonus Programs

CARRIER-SPONSORED BONUS PROGRAMS

| CARRIER | QUALIFICATION PERIOD | DETAILS |
|-------------------------|-----------------------|---|
| Aetna | 1/1/2025 - 12/31/2025 | 2025 Small Group Medical Bonus |
| | 6/1/2025 - 9/1/2025 | Individual Vision Sales Bonus Program |
| Highmark | 2/1/2025 - 1/31/2026 | 2025 New to Highmark Bonus for Southeastern PA |
| Independence Blue Cross | 7/1/2025 - 12/1/2025 | 2025 Dental and Vision: Commissions, Bonus, and Abatement |
| UnitedHealthcare | 5/1/2025 - 1/31/2026 | <ul style="list-style-type: none">Surest New Sales Bonus (Up to 50 Eligible Employees)UHC Fully-Insured to Self-Insured Conversion Bonus (Up to 50 Eligible Employees) |

Current as of: 06.10.2025

Donald C. Savoy, Inc. d/b/a Savoy Associates ("Savoy") has made every attempt to ensure the accuracy and reliability of the information provided, however this document is intended for informational purposes only and is subject to change without notice. This document contains confidential and proprietary information which is not to be distributed or disseminated to any third party.