

Commission Schedule

Savoy is a benefits consulting firm that is here to empower your business without cutting into your commissions. Access to our services is always free and there are no minimum production requirements.

For your reference, please click [HERE](#) to view the Annual Commission Schedule.

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Commissions

GROUP BUSINESS

Please note, the producer commissions rates apply to new and renewal business in the 2026 calendar year unless otherwise noted.

CARRIER	GROUP SIZE	DETAILS	COMMISSION RATE
Aetna	1 to 100		\$0
	101+		4.0% standard
	101+	Aetna Funding Advantage (AFA)	\$99 PEPM max, no standard
Anthem BlueCross BlueShield	1 to 100		4.0%
	101+		Standard 4.0%, up to 6.0%
Cigna	101+		Up to 6.0%
Eagle HealthPlans	No FTE minimum and 10 enrolled	Level-Funded, Self-Insured - MEC Plan	\$15 PEPM, can be negotiated on case-by-case basis
	101+ and 10 enrolled	Level-Funded, Self-Insured - Minimum Value Plan	\$40 PEPM
EmblemHealth	1 to 100		0%
	101+		Up to 6.0%

HealthPass	1 to 100	Anthem	4.0%
	1 to 100	EmblemHealth	0%
	1 to 100	United HealthCare Region 3 (Mid-Hudson)	4.0%
	1 to 100	Oxford	3.75%
HIP	101+		Up to 4.0%
Nippon Life Benefits	101+		5.0%
United HealthCare	1 to 100	Region 3 (Mid-Hudson)	4.0%
UnitedHealthcare / Oxford	1 to 100		3.75%
	101+		Up to 4.0%

Current as of: 01.02.2026

Bonus Programs

CARRIER-SPONSORED BONUS PROGRAMS

CARRIER	QUALIFICATION PERIOD	DETAILS
Humana	6/1/2026 - 10/31/2026	2026 Dental Bundling Bonus

Current as of: 04.23.2026

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