



# Commission Schedule

Savoy is a benefits consulting firm that is here to empower your business without cutting into your commission. Access to our services is always free and there are no minimum production requirements. The commission rates included below apply to new and renewal business unless otherwise noted.

New York
▼

## Commissions

### GROUP BUSINESS

CARRIER	GROUP SIZE	DETAILS	COMMISSION RATE
Aetna	1 to 100		\$20 PEPM
	101+		Up to 5.0%
Cigna	101+		Up to 6.0%
Eagle HealthPlans	101+ FTE and 50 enrolled	Level-Funded, Self-Insured - Minimum Value Plan	\$30 PEPM
	101+ FTE and 50 enrolled	Level-Funded, Self-Insured - MEC Plan	\$15 PEPM
EmblemHealth	1 to 100		4.0%
	101+		Up to 6.0%
Empire BlueCross BlueShield	1 to 100		4.0%
	101+		Up to 6.0%
Healthfirst	1 to 100		4.0%
HealthPass	1 to 100	EmblemHealth	4.0%
	1 to 100	Healthfirst	4.0%
	1 to 100	Oscar	4.0%
	1 to 100	Oxford	3.75%

<b>HIP</b>	101+		Up to 4.0%
<b>Medova Healthcare</b>	101+	Lifestyle Health Plans	\$30 PEPM
	101+	MEC Plans	\$8 PEPM
<b>Nippon Life Benefits</b>	101+		5.0%
<b>Oscar</b>	1 to 100		4.0%
<b>UnitedHealthcare / Oxford</b>	1 to 100		3.75%
	101+		Up to 4.0%

Current as of: 02.11.2020

## Bonus Programs

### CARRIER-SPONSORED BONUS PROGRAMS

CARRIER	QUALIFICATION PERIOD	DETAILS
<b>Anthem / Empire</b>	4/1/20 - 12/1/20	<b>Individual Special Enrollment Period (SEP) Bonus</b>  <i>This SEP business will also qualify for a renewal commission effective January 1, 2021.</i>
<b>Solstice</b>	1/1/2020 - 12/31/2020	<b>Vision Products</b>

Current as of: 04.21.2020

*Please note, the producer commissions rates apply to new and renewal business in calendar year 2020 unless otherwise noted.*

*Donald C. Savoy, Inc. d/b/a Savoy Associates (“Savoy”) has made every attempt to ensure the accuracy and reliability of the information provided, however this document is intended for informational purposes only and is subject to change without notice. This document contains confidential and proprietary information which is not to be distributed or disseminated to any third party.*