



Commission Schedule

Savoy is a benefits consulting firm that is here to empower your business without cutting into your commissions. Access to our services is always free and there are no minimum production requirements.

For your reference, please click [HERE](#) to view the Annual Commission Schedule.

Commissions

GROUP BUSINESS

Please note, the producer commissions rates apply to new and renewal business in the current calendar year unless otherwise noted.

CARRIER	GROUP SIZE	DETAILS	COMMISSION RATE
Aetna	2 to 4	Aetna Funding Advantage	\$50 PEPM
	5 to 100	Aetna Funding Advantage	\$50 PEPM, can be changed at broker request
	51 to 100	Fully-Insured	4.0%
	101+	Fully-Insured	4.0%
AmeriHealth NJ	1 to 50		4.5% New / 4.0% Renewal
	51 to 100		4.5% New / 4.0% Renewal
	101+		Negotiable
Cigna	2 to 250		5.0%
	2 to 250	Self-Insured	Variable PEPM
Eagle HealthPlans	10+	Level-Funded, Self-Insured - Minimum Value Plan	\$30 PEPM
	10+	Level-Funded, Self-Insured - MEC Plan	\$15 PEPM
Horizon BCBSNJ	1 to 50		4.10%

	2 to 50	Horizon Level Select	6.1%
	51 to 99		4.75%
	100 to 499		3.5%
Medova Healthcare	51+		\$30 PEPM
Nippon Life Benefits	51 to 300		5.0%
Oscar	2 to 50		4.0%
UnitedHealthcare / Oxford	2 to 100	Oxford Level-Funded	\$39 PEPM, standard can be negotiated
	2 to 50	Fully-Insured	\$56 PEPM
	51 to 100		4.75%
	101+		5.0%

Current as of: 02.13.2024

INDIVIDUAL BUSINESS

Please note, the producer commissions rates apply to new and renewal business in the current calendar year unless otherwise noted.

CARRIER	DETAILS	COMMISSION RATE
Aetna CVS Health		\$20 PMPM
Ambetter	On-exchange only	\$20 PMPM
AmeriHealth NJ	Advantage Plans	\$20 PCPM
	Local and Preferred Plans	\$6 PCPM
Horizon BCBSNJ	Advantage	\$9.74 PCPM
	OMNIA	\$17.50 PCPM
Oscar		\$20 PCPM
UnitedHealthcare	On-exchange and Off-exchange	\$20 PMPM

Current as of: 02.01.2024

Bonus Programs

CARRIER-SPONSORED BONUS PROGRAMS

CARRIER	QUALIFICATION PERIOD	DETAILS
ADP TotalSource PEO	2/1/2024 – 5/31/2024	Double Down with TotalSource
AmeriHealth NJ	4/1/2024 – 6/30/2024	2024 Q2 Small Group Broker Bonus Program
	4/1/2024 – 6/30/2024	2024 Q2 Large Group Broker Bonus Program
Horizon BCBSNJ	1/1/2024 – 3/31/2024	2024 New Business Broker Incentive Program (2 to 50)
	3/1/2024 – 7/31/2024	2024 New Business Broker Incentive Program (100 to 499)
PrestigePEO	5/1/2024 – 8/31/2024	2024 Summer Sales Broker Bonus Program

Current as of: 05.16.2024

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