

Commission Schedule

Savoy is a benefits consulting firm that is here to empower your business without cutting into your commissions. Access to our services is always free and there are no minimum production requirements.

For your reference, please click [HERE](#) to view the Annual Commission Schedule.

Savoy has made every attempt to ensure the accuracy and reliability of the information provided, however this page is intended for informational purposes only and is subject to change without notice. This page contains confidential and proprietary information which is not to be distributed or disseminated to any third party.

Commissions

GROUP BUSINESS

Please note, the producer commissions rates apply to new and renewal business in the 2026 calendar year unless otherwise noted.

CARRIER	GROUP SIZE	DETAILS	COMMISSION RATE
Aetna	2 to 100	South FL, Aetna Funding Advantage (AFA)	\$40 PEPM
	2 to 100	All other areas, Aetna Funding Advantage (AFA)	\$40 PEPM
AvMed	1 to 3		\$3 per subscriber per month
	4 to 50		\$32 per subscriber per month
	51 to 100		6%
	101+		Negotiable
Nationwide (formerly Allstate)	2 to 100	Level-Funded	7% of premium standard (0-29% negotiated)
Angle Health	2 to 100		\$35 PEPM - \$90 PEPM
Florida Blue	1 to 3	SimplyBlue, BlueOptions, BlueSelect, BlueCare (HMO), BlueChoice (PPO), and Truli for Health	\$3 New / \$3 Renewal

	4 to 50	South FL and Treasure Coast (rates vary based on agency tiered classification)	\$32 New / \$28 Renewal (Blue Standard, Blue Standard Plus); \$36 New / \$32 Renewal (Blue Preferred); \$40 New / \$36 Renewal (BlueDiamond)
	4 to 50	Remaining FL (rates vary based on agency tiered classification)	\$26 New / \$22 Renewal (Blue Standard, Blue Standard Plus); \$30 New / \$26 Renewal (Blue Preferred); \$34 New / \$30 Renewal (BlueDiamond)
	51+		Paid at a negotiated commission rate. Rates must be acknowledged with a specific commission authorization letter/email from the client.
UnitedHealthcare	1 to 3	South FL, Fully-Insured	\$2 PEPM
	3 to 4	All other areas, Fully-Insured	\$2 PEPM
	4 to 50	South FL, Fully-Insured	\$37 PEPM (new); \$34 PEPM (renewal)
	5 to 50	All other areas, Fully-Insured	\$32 PEPM (new); \$25 PEPM (renewal)

Current as of: 04.01.2026

INDIVIDUAL BUSINESS

Please note, the producer commissions rates apply to new and renewal business in the 2026 calendar year unless otherwise noted.

CARRIER	DETAILS	COMMISSION RATE
AmeriHealth Caritas		\$30 PMPM

Current as of: 01.12.2026

Bonus Programs

CARRIER-SPONSORED BONUS PROGRAMS

CARRIER	QUALIFICATION PERIOD	DETAILS
Cigna	2/1/2026 - 1/31/2027	2026 Medical and Dental Incentive Program 2026 Supplemental Health Incentive Program

Current as of: 04.06.2026

Donald C. Savoy, Inc. d/b/a Savoy Associates ("Savoy") has made every attempt to ensure the accuracy and reliability of the information provided, however this document is intended for informational purposes only and is subject to change without notice. This document contains confidential and proprietary information which is not to be distributed or disseminated to any third party.