Broker Bonus Program
Individual New Business

AmeriHealth NEW JERSEY

We are pleased to announce the AmeriHealth New Jersey 2011 individual (IHC) new business bonus program. The bonus program features a quarterly payout schedule and applies to new IHC contracts sold with effective dates between February 1, 2011, and January 31, 2012.

Contracts sold	Payout
25	$125
50	$250
100	$500
250	$1,000
500	$2,000
Maximum payout per broker is $20,000	

If you would like more information, please call us at 732-726-6742.

Terms and conditions

- Contracts must be received prior to the effective date.
- The program will be applied to all contracted brokers writing business in the State of New Jersey.
- Only contracts underwritten or administered by AmeriHealth HMO, Inc. or AmeriHealth Insurance Company of New Jersey (collectively, AmeriHealth New Jersey) will be counted and will qualify for bonus payments.
- Bonuses for new contracts will be paid at the end of the quarter in which the group is sold.
- Bonuses will be paid once a minimum of 25 combined contracts are sold.
- A contract must be on the books at the close of the quarter to be eligible for bonus payments.
- Broker of Record transfers do not count toward production. Only new, commissionable contracts sold at effective date will be included in the calculation of the number of contracts eligible for the bonus payments.
- The quarterly bonus payments are in addition to standard commissions.
- Only medical contracts are eligible for this program.
- Contracts must remain active for six months or bonus will be retracted.

AmeriHealth New Jersey reserves the right in its sole discretion to change the terms of the broker bonus program or to discontinue the program at any time without notice.