

Joan Fusco, HIA, PAHM, RHU

Biographical Profile

Joan Fusco joined Savoy Associates in April 2003, bringing with her 28 years of insurance industry experience. Joan's unique tenure in the industry has allowed her to provide exceptional guidance regarding compliance with federal and state insurance laws, as well as with carrier compliance issues and additional complex benefit situations. In addition, Joan authors, files and instructs regular continuing education classes for Savoy Associates' staff members and producers, and assists in a wide variety of other advisory positions within the organization.

Previously, Joan served as the compliance and office manager at The Benefits Group in Metuchen, NJ, and as an independent contractor for the Department of Banking and Insurance (DoBI) Small Employer Health (S.E.H) Board staff. Earlier in her career, as compliance and quality manager for Horizon Blue Cross Blue Shield of NJ, she founded the School of Continuing Education and instructed a total of over 4,000 company personnel and brokers. During her ten years at Horizon BCBSNJ, she managed small group health underwriting and supported home office in-house sales and operations, and also represented Horizon BCBSNJ at the DoBI S.E.H board meetings.

Before joining Horizon in 1990, Joan served as a Senior Group Health Underwriter at Home Life, currently known as Great West, in Piscataway, and as an associate manager in the Life Division of Underwriting Department of Prudential in Iselin.

A resident of North Brunswick, NJ, Joan is a past president of the Central New Jersey Chapter of the NJAHU where she has been active since 1996 in various roles, including Education and Legislative Chair. She earned her HIA, Health Insurance Associate, in 1991, PAHM, Professional Academy of Healthcare Management, in 1997, and RHU, Registered Health Underwriter, in 1999.