



# Commission Schedule

Savoy is a benefits consulting firm that is here to empower your business without cutting into your commissions. Access to our services is always free and there are no minimum production requirements.

For your reference, please click [HERE](#) to view the Annual Commission Schedule.

## Commissions

### GROUP BUSINESS

*Please note, the producer commissions rates apply to new and renewal business in the current calendar year unless otherwise noted.*

| CARRIER                        | GROUP SIZE                     | DETAILS                                         | COMMISSION RATE                                    |
|--------------------------------|--------------------------------|-------------------------------------------------|----------------------------------------------------|
| Aetna                          | 1 to 100                       |                                                 | \$30 PEPM                                          |
|                                | 101+                           |                                                 | 4.0% standard                                      |
|                                | 101+                           | Aetna Funding Advantage (AFA)                   | \$99 PEPM max, no standard                         |
| Anthem BlueCross<br>BlueShield | 1 to 100                       |                                                 | 4.0%                                               |
|                                | 101+                           |                                                 | Standard 4.0%, up to 6.0%                          |
| Cigna                          | 101+                           |                                                 | Up to 6.0%                                         |
| Eagle HealthPlans              | No FTE minimum and 10 enrolled | Level-Funded, Self-Insured - MEC Plan           | \$15 PEPM, can be negotiated on case-by-case basis |
|                                | 101+ and 10 enrolled           | Level-Funded, Self-Insured - Minimum Value Plan | \$40 PEPM                                          |
| EmblemHealth                   | 1 to 100                       |                                                 | 0%                                                 |
|                                | 101+                           |                                                 | Up to 6.0%                                         |
| HealthPass                     | 1 to 100                       | Anthem                                          | 4.0%                                               |
|                                | 1 to 100                       | EmblemHealth                                    | 0%                                                 |
|                                | 1 to 100                       | Oxford                                          | 3.75%                                              |

|                              |          |  |            |
|------------------------------|----------|--|------------|
|                              |          |  |            |
| HIP                          | 101+     |  | Up to 4.0% |
| Nippon Life Benefits         | 101+     |  | 5.0%       |
| Oscar                        | 1 to 100 |  | 4.0%       |
| UnitedHealthcare /<br>Oxford | 1 to 100 |  | 3.75%      |
|                              | 101+     |  | Up to 4.0% |

Current as of: 03.13.2024

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